

HEADLINE SPONSOR **Newcross**®





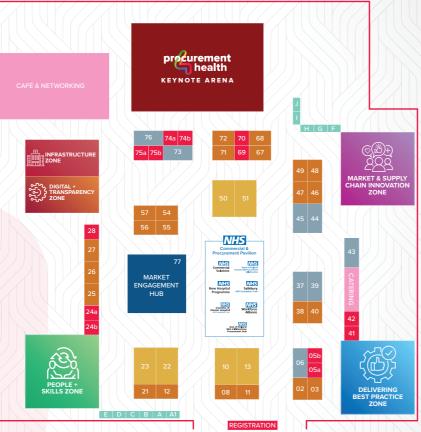
<b>EXHIBITOR</b>	LI	ST	
Advance Facilities Solutions	10	Inspectas Compliance Ltd	50
Advanced Medical Solutions LTD	25	IPS Group	24b
Air Sentry Ltd	75b	Japeto Al	5a
Ambla Coated Fabrics	24a	JW Products	A
Ambutech	G	Kendamil	70
Autism & ADHD Dlagnostic Centre	44	Kohler Mira	39
Banner	37	Loewenstein Medical UK Ltd	40
Bar Code Data Ltd	71	MAM Baby UK	72
BiP Events & Exhibitions	23	Mediq	21
Cadence Marketing	77	MediServices Healthcare	D
CIPS - Chartered Institute of	12	MGC Medical (Lamps)	68
Procurement & Supply	1 17	Natural Spa Factory	C
Commercial Procurement Services, Countess of Chester NHS Foundation Trust NHS PAV Concept Management Consulting Ltd67		Nestle UK	8
		NHS Commercial Solutions	NHS PAV
		NHS New Hospital	NHS PAV
	+4	Programme	
Cyclehoop	13	NHS North of England Commercial Procurement Collaborative NHS PAV	
DA Languages	28		
Delta eSourcing	77	NHS Shared Business Service	- X
design build facades	46	NHS Workforce Alliance	NHS PAV
DMC Healthcare	69	Ophardt Hygiene	54
Doctor Little	42	Pagabo	11
Drake Medox	41	PDC	51
East of England Collaborative Procurement Hub  NHS		Posturite	6
	26	Pro Commercial Solutions Ltd	
Efficiency East Midlands Limited (EEM)	20	Raclac SA	75a
Elis UK Ltd	2	Rudolph & Hellmann	76
ELITONE	F	Salisbury NHS Foundation Tr	ust NHS PAV
EVAPO	5b	SPARK TSL	38
Global HSE Group	73	Talisman Security Seals	7
Greiner Bio-One	22	TeamLytica Ltd	A1
GS1 UK	57	Techmodal	27
Harwell Restoration	//1	Tegex Ltd	45
HCSA	3	The Minibus Centre	56
HCSA Women's Network	3	The Staff College	E
Health Contracts International	77	Torsa Global	74b
HealthTrust Europe LLP	48	Uber Health	55

# **FLOOR PLAN**

SPONSOR **NHS PAV: NHS Pavilion** 

43

74a







SCAN HERE FOR DETAILS

# procurement health **ENGLAND 2024**



**ENGLAND'S PREMIER NHS PROCUREMENT EVENT** 

WEDNESDAY 18 SEPTEMBER 2024 | NEC BIRMINGHAM

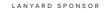
eSOURCING & MARKET ANALYTICS



# PLANNER

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2 JULY 2025 **NEC BIRMINGHAM** 

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# **ENGLAND'S PREMIER NHS PROCUREMENT EVENT**

WEDNESDAY 18 SEPTEMBER 2024 | NEC BIRMINGHAM



((a)) Delta

**DELIVERING** 

**Anchor Institutions** 

ZONE

**BEST PRACTICE** 

Understanding the Role of NHS as

Regime - What You Need To Know

Greg Reide, Procurement Assurance Manager,

**Supplier Sustainable Procurement** 

Neil Hind, Anchors Programme Lead,

**NHS Provider Selection** 

NHS Shared Business Services

**Programme Overview** 

13.15- Procurement Case Study

**NHS Procurement** 

Janet Smith, Head of Sustainability,

and Walsall Healthcare NHS Trust

Royal Wolverhampton Hospital NHS Trust

GO AWARDS - Pan-Pathology

The Leeds Teaching Hospitals NHS Trust

**Commitment Requirements in** 

Paul Ralston, Director Commercial & Procurement,

**Carbon Reduction Plan and Net Zero** 

Alexandra Hammond, Head of Sustainable

Case Study - The Orbis Procurement/

Procurement and Supply Chain, NHS England

**Surrey County Council and NHS** 

**England Sexual Health and HIV** 

Danielle Bass, Procurement Partner, Adults

Procurement (Surrey County Council), NHS England

THANK YOU TO OUR PARTNERS

and NHS Improvement & NHS South, Central and

Wellbeing and Health Partnerships, Orbis

**Services Collaborative Joint** 

**Procurement Delivery** 

West Procurement

NHS Greater Manchester Integrated Care



# **KEYNOTE** ARENA



**Welcome From the Chair** Tracev Cramond. HCSA Women in Procurement & Supply Chain Network



The Strategic Framework for NHS Commercial

Fiona Hilton, Director of Commercial Best Practice & Engagement, NHS England



Lee Joseph, Managing Director, NHS London Procurement Partnership



Optimising Procurement Through Creativity Alyson Brett, Managing Director,

NHS Commercial Solutions



**Social Value in Action** 





**Overview of NHS Hospital** 

Rick Lennard, Executive Commercial Director, New Hospital Programme



Outcomes of Supply Chain

Matthew Rees, Directo Commercial Hub. National Audit Office



## **DIGITAL AND** TRANSPARENCY ZONE



MS, PoC Scanning and FDP (Federated Data Platform) - The New Trinity for Achieving Value-Based Procurement

Cameron Kantar, Benefits and Business Improvement Lead, NHS Supply Chain Teresa Palmer, Head of Procurement at Northumbria Healthcare NHS Foundation Trust & Northumbria Healthcare Facilities Management Alastair (Ally) Robson, IMS & FDP Supply Chain Engagement Lead, EY-Parthenon

**Leveraging National KPIs To Support** Regional Collaborativ e Procurement

Joe Bassett, Assistant Director of Procurement, East of England NHS Collaborative Procurement Hub

**Blueprinting – Sharing Best Practice** in Digitisation

Ursula Hardwick, Director, Clinical Digital Solutions, NHS London Procurement Partnership

Frameworks and the Future State 12.20- of the NHS

Steve Dunkerley, Chief Commercial Officer, NHS London Procurement Partnership

## INFRASTRUCTURE ZONE **(©))** Delta €

**Delivering Digital Transformation** 13.20- Through Digital Smart Buildings

13.50 Karl Redmond, Strategic Estates Lead, NHS England

**NHS Infrastructure and Estates: Decarbonising Through** 13.50- Waste Management

Emma Clyne, Principal Category Manager, Estates and Facilities, **NHS Shared Business Services** 

**New Hospital Programme:** 14.20- Pipeline and Opportunities Emma Whigham, Market Management, Deputy Commercial Director, New Hospital Programme



**Sessions live** with your own headphones **Enter 625 777** 

when prompted



MANAGING CHANGE & BUILDING FOR THE FUTURE

TELFORD INTERNATIONAL CENTRE 13 & 14 NOVEMBER 2024

### FINAL PACKAGES REMAINING

For more information, please contact the team on 0141 739 5383 or email exhibitions@hcsaconference.co.uk

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#### **LDN Apprenticeships Sustainable Healthcare Academy**

10.30- Janet Smith, Head Of Sustainability, Royal Wolverhampton Hospitals NHS Trust and Walsall Healthcare NHS Trust and

Simon Baker, Solutions Director, LDN Enterprise

How Do you Futureproof Yourself? lan Schollar, Head of Teaching and Learning, CIPS

NHS Workforce Management -11.30- Strategic Framework

Will Laing, Operations Director, NHS Workforce

**Equality and Diversity in Healthcare Procurement** 

Clara Purnell, Deputy Chief Officer and Head of Procurement of Royal Berkshire NHS Foundation Trust plus quests

#### **Procurement Graduates -**Attracting New Talent and **Developing the Next Generation of Procurement Professionals**

Caroline Brash, Head of Training, Events and New Business Development, Olivia Humphrey, Procurement Support Officer & Rilev Gibson. Graduate Trainee, NHS North Of England Commercial Procurement Collaborative

Risk and Resilience in the Supply Chain: Some Things To Do and Some Things to Avoid lan Schollar, Head of Teaching and Learning, CIPS

Making Sustainability Real 14.30- in Procurement 15.00 Neil Hind, Head of Commercial Consulting, NHS Shared Business Services

**Developing Workforce** -Procurement's Pivotal Role Simon Dennis, Head of Commercial, Salisbury NHS Foundation Trust

**HCSA** 































**MARKET AND** SUPPLY CHAIN INNOVATION ZONE



**Using Precision Intelligence To** Uncover the Healthcare Market

Opportunity

11.40

David Stewart, Business Development Manager, Health Contracts International (HCI)

**How Will the Procurement Act Support Better Engagement in the NHS Supply** Chain?

Sarah Coldrake, Associate Director of Commercial Governance & Policy, NHS England

**Provider Selection Regime - What it Means For Buyers and Suppliers** Sarah Sharp, Policy and Strategy Senior Manager,

System Architecture and Cicely Ryder-Belson, Policy, Strategy and Partnership Development, NHS England

**Five Steps to Positive Supplier Relationships and Why They Matter** 

Ruth Burns, Supplier Relationship Manager, NHS North of England Commercial Procurement Collaborative

The Role of Early Engagement in Targeting Healthcare Buyers Cian Gleeson, Business Development Manager, Cadence Marketing

Provider Selection Regime -**A Six Month Progress Review** Lucy Probert, Senior Associate, Hill Dickinson

Life Cycle Assessment: VACUETTE® 14.10- Transport Box vs Plastic Bags Nick Rudge, Marketing Manager & Sustainability Lead, Greiner Bio-One Ltd

**Making Data Driven Healthcare** 14.40- Buying Decisions

Kevin Lewis, Senior Business Development Manager Delta eSourcing